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Descriptive Price List and Catalogue of

# GERANIUMS



JEAN VIAUD, in 2-inch pot

Richard Vincent, Jr. & Son White Marsh, Maryland

## RICHARD VINCENT, JR. & SON

GROWERS OF VEGETABLE AND GREENHOUSE PLANTS FOR THE TRADE AT WHOLESALE ONLY

WHITE MARSH, MARYLAND.

Send for our General Price List.

#### Geraniums.

We take pleasure in presenting our first descriptive Geranium catalogue to our customers. friends and the trade in general. While we do not profess to have all the varieties, we do claim to have enough of the best to make up a collection that will compare very favorably with any general collection in the country. We do not take up every new and novel variety that comes along, but try to get only varieties that have some special merit, discarding from time to time those kinds that are replaced with others of the same general type, but of better quality. Therefore, in our collection will be found only those varieties that can be called paying kinds by the average florist who has to cater to the ordinary retail trade. Years of experience has taught us what this demand is, for, although we do not stand in the market now, one of our earliest recollections is of getting out of bed at midnight and traveling some fourteen miles to market with our load of Geraniums; and let us tell you that they were not the poorest to be seen there, either, for we knew how to grow them then, and we think we do now, as our increasing trade testifies.

We have increased our stock to an extent that will give us half a million cuttings this season. During the latter part of the summer we dug our stock, and took all the cuttings. They were then planted on tables in the greenhouse. By the first of November we were ready to begin taking cuttings, and will continue to do so until the first of March.

Not putting them in sand, but potting them in two-inch pots, saves the cost of the extra work, and enables us to sell them cheaper—almost as cheap as what rooted cuttings can be sold for. We have at the present writing, November 8th, about 150,000 in two-inch pots, most of them ready to be sent away, and nearly 50,000 more ready to cut. We send out a good, strong plant from three to five inches high, stocky and well rooted.

We take all possible pains to keep every variety separate and true to name.

Our packing is done by experienced men. The plants are wrapped in paper, with moss at the roots. When the weather permits, they are packed upright in slatted crates; when it is too cold they are packed in paper-lined boxes, in such a way that they will carry safely to any part of the country.

We do a strictly wholesale business, not growing any plants suitable for the retail trade.

Our terms are cash, as we do not have time to keep books, and at the price we sell we cannot take any risk.

We aim to get new customers and keep old ones, and by honorable dealings to satisfy both our customers and ourselves.

Try us and we will try to please you.

R. VINCENT, JR. & SON, White Marsh, Md.

### Geraniums.

#### DOUBLE VARIETIES.

- of special merit; dwarf; very vigorous habit; large, green foliage; produces flowers in great masses; florets and trusses are of enormous size, on very strong stalks; a profuse bloomer; color bright vermilion-scarlet. A grand bedder, and we unhesitatingly recommend it as a pot variety, either for spring or exhibition purposes.
- BEAUTE POITEVINE. A great favorite, and conceded to be one of the best semi-double, light salmon-pink bedders in existence; unexcelled for spring sales; enormous flowers, aurora-pink, shading to bright salmon in the center. Always in demand.
- **BERTHE DE PRESILLY.** A most beautiful shade of silver rose, of exquisite brightness; the blooms are extra large, semidouble, and well shaped. The habit is dwarf, robust and branching; continuously in bloom; splendid for either pot plants or bedding.
- **BRUANTI.** Bright orange-red; dwarf; robust grower of excellent habit; a magnificent pot plant; grand bedding variety.
- CENTAURE. A beautiful rose-pink of exquisite form; florets a model of perfection, borne in large trusses on long stems, in the greatest profusion, held well above the foliage: semi-dwarf; light green, and heavily-zoned, robust foliage. Stands the sun well, and is unparalleled as a pot specimen; a great favorite.

- COMTESSE DE HARCOURT. Double Bruant; pure snow-white florets, beautifully formed, abundantly produced in large trusses. Stands the sun well; one of the best double white.
- This is an old standard that has stood the test, and remained in popular favor in spite of the great acquisitions of recent years. Color bright vermilion-scarlet; full, round florets, borne in large trusses on long stems; habit all that could be desired, well branching, exceptionally strong, and very vigorous; distinct, clean, healthy foliage, with a profusion of bloom. Has been a standard favorite for over twenty-five years.
- **E. H. TREGO.** Dazzling scarlet; the flowers are large, semi-double, borne in immense clusters, in the greatest profusion, on stiff stems, high above the foliage: of good habit; strong grower.
- GLOIRE DE FRANCE. Individual florets round, with regular light center; color white, with a lovely high-colored pinkish shading; splendid habit; a most profuse bloomer. An exceptionally fine variety.
- JEAN DE LA BRETE. Rosy carmine, shading to scarlet and vermilion, marbled white in the center; camellia-shaped florets, good trusses; compact, free grower and bloomer.
- JEAN VIAUD. The finest double pink Geranium that we have ever seen. Brilliant rose-pink, with white throat, fresh and exquisite; attracts attention everywhere. Magnificent semi-double flower; trusses of enormous size, sometimes measuring six inches in diameter, on long, rigid stems; a continual bloomer, the plants being covered throughout the entire season. Habit ideal, its dwarf, stocky growth being all that could be desired. Its resistance to all temperatures, iron-

clad constitution, and ease of cultivation, render it the finest Geranium we have for bedding. With its freedom of bloom it is a grand variety to grow in pots for the retail trade.

- **JOHN DOYLE.** Richest scarlet; exceptionally bright and effective; trusses of the largest size, on strong stems, held well above the very strong, broad foliage; a robust, vigorous grower; finest habit. One of the best of its class.
- LA FAVORITE. One of the finest, if not the finest, double white; pure in color; flower of enormous size; a continuous bloomer, the plants being covered with flowers the entire season; has beautiful foliage and finest habit. Unsurpassed as a white bedder.
- **LE CID.** A charming shade of dark, velvety crimson; beautifully shaped floret, fine trusses; habit clean, healthy and vigorous. Very satisfactory as a bedder and pot plant.
- M. JOLLY DE BAMMEVILLE. Violet-maroon, bordered with dark crimson, upper petals touched with red; robust and free.
- MME. BARNEY. A splendid pure, deep pink, of lively shade; truss, habit, and prefusion of bloom all that could be desired. A perfect bedder and splendid for pots.
- MME. BUCHNER. Snow-white; strong, vigorous grower, with broad, fluted foliage, slightly zoned; flowers abundantly produced in large trusses. A superb variety.
- MME. CANOVERS. Very dark, velvety scarlet, with maroon shading; immense trusses of large florets, on long, rigid stems, produced in the greatest profusion throughout the entire season. One of the best dark bedders; a rival in color to S. A. Nutt, but a stronger grower.

- MME. CHAROTTE. Well worthy of a place among the best class of Bruants; dwarf, vigorous habit; foliage heavy, deep green, broad chocolate zone; enormous trusses of large, perfect florets, borne in the greatest profusion on good stems throughout the entire season; color clear and distinct rosy salmon. A very attractive sort, unexcelled as a pot plant; a splendid bedder.
- MME. JAULIN. Very large florets, produced in enormous trusses; color soft peachpink, surrounded by broad border of white, unparalleled for beauty and freshness; habit dwarf, vigorous and compact; broad, deep-zoned foliage; a profuse bloomer. One of the best bedders in this class, and unexcelled for growing in pots for spring sales; a decided acquisition to every collection.
- MME. LANDRY One of the choicest and handsomest of the magnificent Bruant or sunproof type; very free and constant in bloom throughout the entire season; the florets are very large, and borne in enormous trusses, often measuring inches in circumference, on long stems held well above the foliage: color brilliant, clear apricot-salmon, shading to copper, with white eye, winning enthusiastic admiration from all who see it: habit semi-dwarf, vigorous; broad, heavy, deep-zoned foliage. It has the best points of a Bruant Geranium. With its robust nature it is able to stand the extreme heat and hold its foliage the entire summer: being a profuse bloomer, it is unexcelled as a pot plant or for bedding.
- **MADONNA.** Pure snow-white; semi-double, of good form and finish; compact grower.
- MARQUISE DE MONTMORT. Deep, brilliant purple, a very novel and striking shade; fine, large florets, massive trusses, held

well above the foliage; strong, robust: deeply-zoned foliage. An exceptionally striking variety, greatly admired.

- MISS FRANCES PERKINS. A charming shade of light pink, with white throat; fine, large florets and trusses, held well above the foliage on erect foot stalks; clean, healthy foliage; constant bloomer; is a mass of color the season through. A remarkably fine variety, stands our climate well, and is unsurpassed as a pink hedder.
- miss kendell. Exquisite dark cerise, shading to scarlet in the center; tall, robust grower; florets round and full, of the finest form, in large trusses. A splendid variety, and worthy of the highest praise.
- S. A. NUTT. The standard dark red Geranium; double; brilliant deep scarlet, with maroon shading; compact, vigorous grower; stands the sun best of any. Always in demand as a pot plant or bedder.
- **THOMAS MEEHAN.** A very noteworthy variety; color distinct brilliant pink, the base of upper petals marked orange; very large, round florets, and extremely large trusses; dwarf, compact, vigorous grower and an abundant bloomer.
- ville DE POITIERS. Intense, pure scarlet; enormous semi-double florets and immense trusses on long foot stalks; exceptionally free bloomer. A remarkably good bedder.

#### SINGLE VARIETIES.

C. W. WARD. Brilliant deep apricot-salmon; large trusses of perfectly-formed flowers; habit exceptionally strong, vigorous and free blooming; dark green foliage, with distinct zone.

- **DRYDEN.** Bright, soft crimson, pure white at the base of petals, giving it a large white eye; very floriferous; exceptionally clean, healthy and vigorous; foliage slightly zoned. Magnificent as a bedder.
- **GRANVILLE.** Color a most beautiful shade of bright rose-pink, white blotch on base of upper petals; large florets, borne in enormous trusses, on long, rigid stalks, held well above the foliage; habit all that could be desired, being strong, compact and rigid; stands the sun well. Is invaluable as a bedder.
- JACQUERIE. Brilliant crimson-scarlet; a most beautiful color; immense trusses on exceptionally strong stems; very vigorous grower, and unsurpassed as a bedder. Will rank first in its class and color.
- L'AUBE. Pure snow-white, retaining its purity the entire season; large, round florets, magnificent trusses. Its freedom of bloom, excellent habit of growth, and iron-clad constitution make it a most satisfactory variety, either as a pot plant or bedding variety. One of the best single whites on the market today.
- MME. BRUANT. Pure white, veined with carmine-lake, often producing a striped effect; the florets are large and regular, in magnificent trusses, borne in the greatest profusion all through the summer. A very attractive variety, winning admiration wherever seen.
- MRS. B. G. HILL. A magnificent variety; enormous trusses of large, individual florets; the center of each petal is a soft, light salmon, bordered with rosy salmon; habit exceptionally strong and vigorous: attractively zoned; semi-dwarf.

Stands the sun perfectly, and is invaluable as a bedder; is splendid as a pot plant.

- MRS. E. RAWSON. A recent introduction of very special merit; remarkably strong and vigorous; semi-dwarf; deeply-zoned foliage of excellent texture; color the most beautiful salmon-scarlet, base of upper petals shaded violet-crimson; florets large and of fine form; trusses are enormous—as large as hydrangeas—and produced in the greatest profusion on long, rigid stems. We predict for this excellent variety a great future.
- QUEEN OF THE WEST. Brilliant orangescarlet; flowers are large, and produced in the greatest profusion throughout the summer. Stands the sun well, and is considered one of the best scarlet varieties for bedding.
- **SINGLE GEN. GRANT.** Bright crimson-scarlet. A great favorite as a bedder, as it stands the sun extremely well, and is a mass of bloom the entire summer. Clean, healthy, vigorous grower, and a profuse bloomer.
- wm. Ewing. Handsome, pale salmon, lightly shaded pink toward the center of petals, which are of the largest size and perfect form; blooms abundantly; beautiful, refined and charming. Splendid as a pot plant or for exhibition.

### Prices.

#### DOUBLE VARIETIES.

	Doz.	100.	1000.
Alphonse Ricard. Bright ver-	20.40	•0.00	417.50
milion-scarlet	\$0.40	\$2.00	\$17.50
Beaute Poitevine. Aurora-	.40	2.00	20.00
. Berthe de Presilly. Silver-rose	.75	4.00	
Bruanti. Bright orange-red	.40	2.00	
Centaure. Beautiful rose-pink	.40	2.00	20.00
Comtesse de Harcourt. Pure white	.40	2.00	20.00
Double Gen. Grant. Vermilion-scarlet	.40	2.00	17.50
<b>E. H. Trego.</b> Brightest scarlet	.75	5.00	
Gloire de France. White, pink shading	.40	2.00	20.00
Jean de la Brete. Rosy carmine	.50	3.00	
Jean Viaud. Rose-pink; a grand variety	.40	2.00	17.50
John Doyle. Rich scarlet	.40	2.00	20.00
La Favorite. Large; pure snow-white	.40	2.00	20.00
Le Cid. Dark scarlet-crimson	.40	2.00	20.00
M. Jolly de Bammeville. Vio- let-maroon	1.50	10.00	
Mme. Barney. Lovely rose-	.40	2.00	20.00
Mme. Buchner. One of the best pure whites	.40	2.00	20.00

	Doz.	100.	1000.
Mme. Canovers. Rich scarlet-maroon	.40	2.00	20.00
Mme. Charotte. Rosy salmon-pink	.40	2.00	20.00
Mme. Jaulin. Peach-pink	.40	2.00	20.00
Mme. Landry. Beautiful apricot-salmon	.40	2.00	17.50
Madonna. Pure white, of special merit	.50	3.00	
Mar uise de Castellane.			
Bright cherry-red	.50	3.00	
Marquise de Montmort. Car- mine-pink	.40	2.00	
Miss Frances Perkins. Light	4.0	0.00	00.00
pink	.40	2.00	20.00
Miss Kendell. Dark cerise	.40	2.00	
S. A. Nutt. Deep scarlet- crimson	.40	2.00	20.00
Thos. Meehan. Rosy pink	.50	3.00	
Ville de Poitiers. Pure scar- let	.50	4.00	
SINGLE VARIET	ŒS.		
<b>C. W. Ward.</b> Brilliant apricot-salmon	.60	4.00	
<b>Dryden.</b> Bright, soft crimson, white center	.50	3.00	
Granville. Bright rose-pink.	.40	2.00	20.00
Jacquerie. Crimson-scarlet	.40	2.00	20.00
L'Aube. Pure white; large flowers	.40	2.00	
Mme. Bruant. Pure white, carmine shading	.40	2.00	20.00
Mrs. E. G. Hill. Beautiful salmon-pink	.40	2.00	20.00

	Doz.	100.	1000.
Queen of the West. Brilliant orange-scarlet	.40	2.00	
Single Gen. Grant. Bright crimson-scarlet	.40	2.00	20.00
Wm. Ewing. Beautiful pale salmon	.40	2.00	

When large quantities are wanted, write us for special prices, as on some varieties we are sure to have a surplus, and will make very low prices to move them.

A personal inspection is invited.



A. T. De La Mare Ptg. & Pub. Co. Ltd. Horticultural Printers, 2 Duane St., New York

## Specialties

GERANIUMS
COLEUS
ALTERNANTHERAS
DAHLIAS
HARDY CHRYSANTHEMUMS

RICHARD VINCENT, JR. & SON WHITE MARSH, MD.

SHOWING OUR GERANIUMS IN 2-INCH POTS

